



FOUR SEASONS
HEALTH CARE SOLUTIONS

A Joint Venture for Practice Based Commissioners



Partner with one of the largest independent health care providers in the UK



Dual benefit of practice income and savings against commissioning budget



Avoiding inappropriate hospital admission to free up significant resources for investment in service priorities



Annual savings of up to £5m against tariff for an 80 bedded unit

Caring
for you...

personally, practically and professionally

The problems facing Practice Based Commissioners:

- Significant pressure on commissioning budget with little prospect of “savings”
- Very high cost of increasing numbers of emergency admissions
- Little or no community capacity for alternatives to hospital admission
- No capital/revenue to invest in developing alternatives to hospital admission
- Variable confidence in traditional nurse-led intermediate care
- Variable enthusiasm from GP colleagues for PBC
- Few, if any, incentives for GPs to participate in PBC

A solution?

- A partnership between a leading commercial sector health care provider and practice based commissioners.
- Form a joint profit sharing venture with Four Seasons Health Care that provides a robust, strategic, medically staffed facility that is a cost-effective alternative to hospital admission.
- Allows access to significant capital investment from Four Seasons Health Care to refurbish existing facilities or build new facilities.
- Produces significant savings against the PBC commissioning budget that can be used for investment in health community service priorities.



- Produces significant income for the PBC GPs from the profits of the joint venture.
- Engages practices in the PBC process.
- Ensures utilisation and integration of the new facility as all local GPs are partners in the joint venture and have a key role in the development of the service and the pathways of care that guarantee cost-effective and appropriate utilisation of the facility.
- Provides a better, more appropriate, service for many patients.
- Adheres fully to the procurement and contestability ethos as described in the latest guidance on Practice Based Commissioning “Achieving Universal Coverage”.

The services

- Four Seasons Health Care is one of the largest providers of care home and specialist hospital facilities in the UK, owning and operating over 18,000 beds with 21,000 staff in over 400 facilities across the Country.
- Four Seasons Health Care provides flexible solutions to hospital admission avoidance and early hospital discharge that are tailored to each health community's existing needs, services and aspirations.
- All solutions can stand alone but preferably should be linked to other home, community, GP and emergency services and facilities to provide a hospital admission avoidance service that provides a strategic and safe alternative to hospital admission where appropriate.
- Four Seasons Health Care currently provides care defined across three levels of acuity. The highest level, Level 3, is essentially a community medical facility with experienced medical staffing 24 hours a day, on-site basic diagnostics, specialist nursing, IV therapies and on-site therapies.



Level 2 is a specialist nursing and therapy care facility for patients requiring more intensive nursing, rehabilitation or therapy and Level 1 is the more traditional nurse-led intermediate care facility for re-ablement and assessment.

- Services can be provided from existing acute or community hospital facilities after refurbishment of existing care homes operated by Four Seasons Health Care or bespoke new builds, whichever is most appropriate for the locality.
- A facility can provide one or any mix of levels of care according to local needs in order to maximise the flexibility of the service and match it dynamically to patient needs and demand.
- The facilities can manage a volume of between 1,000 and 5,000 patients per year according to the nature of the patients' condition and can provide savings of between £750k and £5m against NHS tariff costs according to circumstances.





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To work together

Are you interested in this exciting new opportunity?

If you feel that there may be both the opportunity and the enthusiasm within your locality to explore this exciting new initiative further then please contact:

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